

# Wycliffe Associates, Inc.

**CONSOLIDATED FINANCIAL STATEMENTS** 

FOR THE YEARS ENDED SEPTEMBER 30, 2021 AND 2020







#### REPORT OF INDEPENDENT AUDITOR

The Board of Directors Wycliffe Associates, Inc. Orlando, Florida

We have audited the accompanying consolidated financial statements of Wycliffe Associates, Inc. ("the Ministry"), which consist of the consolidated statements of financial position as of September 30, 2021 and 2020, and the related consolidated statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Ministry's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Ministry's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Wycliffe Associates, Inc. as of September 30, 2021 and 2020, the consolidated changes in its net assets, and its consolidated cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

BATTS MORRISON WALES & LEE, P.A.

Batta Morrison Woles & Lee, P.A.

Orlando, Florida February 22, 2022

BATTS MORRISON WALES & LEE, P.A. • CERTIFIED PUBLIC ACCOUNTANTS

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

### **ASSETS**

	Septem	iber 30,
	2021	2020
ASSETS		
Cash and cash equivalents	\$ 5,196,341	\$ 3,706,233
Investments	17,244,914	14,843,963
Note receivable	_	94,098
Other assets	1,109,655	910,141
Property and equipment, net	314,954	1,581,596
Total assets	\$ 23,865,864	<u>\$ 21,136,031</u>
LIABILITIES AND NE	ET ASSETS	
LIABILITIES		
Accounts payable and accrued expenses	\$ 372,256	\$ 488,507
Total liabilities	372,256	488,507
NET ASSETS		
Without donor restrictions		
Net investment in property and equipment	314,954	1,581,596
Undesignated	17,854,792	14,027,355
Total without donor restrictions	18,169,746	15,608,951
With donor restrictions	5,323,862	5,038,573
Total net assets	23,493,608	20,647,524
Total liabilities and net assets	\$ 23,865,864	\$ 21,136,031

# **WYCLIFFE ASSOCIATES, INC.**CONSOLIDATED STATEMENTS OF ACTIVITIES

	For The Y	For The Year Ended September 30, 2021							
	Without Donor Restrictions	With Donor Restrictions	Total	September 30, 2020					
PUBLIC SUPPORT AND REVENUE AND NET ASSETS RELEASED FROM RESTRICTIONS	THE STATE OF THE S	<u> </u>	7000						
Contributions without donor restrictions	\$ 16,460,841	\$ —	\$ 16,460,841	\$ 19,667,766					
Contributions with donor restrictions Contributed services and facilities usage Net assets released from restrictions	 17,294,198 7,171,481	7,456,770 — (7,171,481)	7,456,770 17,294,198 —	7,614,363 17,849,517 —					
	7,171,101	(7,171,101)		<del></del> -					
Total contributions and net assets released from restrictions	40,926,520	285,289	41,211,809	45,131,646					
Net investment income		,							
Other income	1,304,984 298,508		1,304,984 298,508	782,359 45,332					
Total public support and revenue and net assets	40 500 040	205 200	40.045.004	45.050.005					
released from restrictions	42,530,012	285,289	42,815,301	45,959,337					
EXPENSES									
Program activities Bible translation ministries	30,982,362		30,982,362	35,418,938					
Supporting activities	6 00 6 0 40		6,006,040	<b>-</b> 260 <b>-</b> 46					
Fundraising Management and general	6,386,348 2,163,563		6,386,348 2,163,563	7,260,716 2,088,272					
Total supporting activities	8,549,911		8,549,911	9,348,988					
Total expenses	39,532,273		39,532,273	44,767,926					
CHANGE IN NET ASSETS BEFORE NET LOSS ON SALE OF PROPERTY	2,997,739	_	2,997,739	1,236,807					
Net loss on sale of property	(436,944)		(436,944)						
Change in net assets without donor restrictions	2,560,795	_	2,560,795	1,236,807					
Change in net assets with donor restrictions		285,289	285,289	(45,396)					
CHANGE IN NET ASSETS	2,560,795	285,289	2,846,084	1,191,411					
NET ASSETS - Beginning of year	15,608,951	5,038,573	20,647,524	19,456,113					
NET ASSETS - End of year	\$ 18,169,746	\$ 5,323,862	\$ 23,493,608	\$ 20,647,524					

## CONSOLIDATED STATEMENTS OF CASH FLOWS

	For The Years Ended					
	September 30,					
		2021		2020		
OPERATING CASH FLOWS						
Cash received from contributors	\$	23,917,611	\$	27,282,129		
Other revenue received		454,037		281,005		
Cash paid for operating activities and costs	_	(22,493,137)	_	(26,960,337)		
Net operating cash flows		1,878,511		602,797		
INVESTING CASH FLOWS						
Net purchases of investments		(1,251,496)		(1,113,452)		
Net proceeds from sale of property		890,000		_		
Net purchases of and improvements to property and equipment		(121,005)		(57,692)		
Collections on note receivable	_	94,098		296,684		
Net investing cash flows		(388,403)		(874,460)		
NET CHANGE IN CASH AND CASH EQUIVALENTS		1,490,108		(271,663)		
CASH AND CASH EQUIVALENTS - Beginning of year	_	3,706,233	_	3,977,896		
CASH AND CASH EQUIVALENTS - End of year	\$	5,196,341	<u>\$</u>	3,706,233		
RECONCILIATION OF CHANGE IN NET ASSETS TO NET						
OPERATING CASH FLOWS	4	2.246.224	4	4 404 444		
Change in net assets	\$	2,846,084	\$	1,191,411		
Adjustments to reconcile change in net assets to net operating						
cash flows		60 500		444.045		
Depreciation		60,703		144,917		
Net gain on investments		(1,149,455)		(546,686)		
Net loss on sale of property		436,944				
Change in other assets		(199,514)		41,695		
Change in accounts payable and accrued expenses		(116,251)	_	(228,540)		
Net operating cash flows	\$	1,878,511	\$	602,797		

# CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For The Year Ended September 30, 2021

		S	Supporting activities							
			Total							
	Program		Management	supporting						
	activities	Fundraising	and general	activities	Total expenses					
Contributed services	\$ 17,294,199	\$ —	\$ —	\$ —	\$ 17,294,199					
Compensation	5,966,874	1,388,486	1,267,180	2,655,666	8,622,540					
Contracted services	1,251,269	3,605,237	302,167	3,907,404	5,158,673					
Ministry & projects	4,315,153	_	10,000	10,000	4,325,153					
Office	394,095	1,249,497	201,290	1,450,787	1,844,882					
Travel	763,823	62,067	17,516	79,583	843,406					
Equipment & maintenance	484,257	34,471	29,162	63,633	547,890					
General	223,115	6,986	280,458	287,444	510,559					
Utilities	229,296	35,935	16,695	52,630	281,926					
Depreciation	19,458	2,150	39,095	41,245	60,703					
Events	40,823	1,519		1,519	42,342					
Total	\$ 30,982,362	\$ 6,386,348	\$ 2,163,563	\$ 8,549,911	\$ 39,532,273					

# CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For The Year Ended September 30, 2020

				S						
		Program			N	Management		supporting		
		activities	I	Fundraising		and general		activities	To	otal expenses
Contributed services	\$	17,849,516	\$	_	\$	_	\$	_	\$	17,849,516
Compensation	•	7,167,808	•	1,742,187	•	1,246,232	,	2,988,419	Ť	10,156,227
Contracted services		1,789,134		4,092,141		288,028		4,380,169		6,169,303
Ministry & projects		4,664,810		710		75		785		4,665,595
Office		671,293		1,058,630		159,809		1,218,439		1,889,732
Travel		1,179,678		111,671		14,523		126,194		1,305,872
Events		866,635		46,918				46,918		913,553
General		378,914		72,216		299,178		371,394		750,308
Equipment & maintenance		514,429		28,044		22,081		50,125		564,554
Utilities		294,438		43,530		20,381		63,911		358,349
Depreciation	_	42,283	_	64,669	_	37,965		102,634	_	144,917
Total	\$	35,418,938	\$	7,260,716	\$	2,088,272	\$	9,348,988	\$	44,767,926

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE A - NATURE OF ACTIVITIES**

Wycliffe Associates, Inc. ("the Ministry") is a not-for-profit Florida corporation. The Ministry's purpose is to identify, mobilize, and foster relationships with volunteers to involve people in the advancement of Bible translation worldwide through programs of prayer, financial stewardship, and volunteer service.

In connection with its purpose, the Ministry collaborates with global church networks in its efforts to accelerate the advancement of Bible translation worldwide. No control relationship or common control exists between the Ministry and the global church networks.

#### **Consolidation**

The Ministry has formed several legal entities for which it maintains the authority to appoint or elect the governing bodies. These separate legal entities are utilized to carry on specific work in various countries where the use of a separate entity provides practical or legal advantages. For security purposes, the names of the entities are not specifically disclosed in these notes. In conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"), the Ministry's financial statements are consolidated with the financial statements of these organizations. All significant interorganization accounts and transactions have been eliminated in consolidation.

#### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### **Revenue recognition**

The Ministry recognizes cash contributions as revenue when the contributions are received by the Ministry. Contributions received are recorded as without or with donor restrictions, depending on the existence and/or nature of any donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as "net assets released from restrictions."

#### Cash and cash equivalents

The Ministry considers investment instruments purchased or donated with original maturities of three months or less to be cash equivalents.

#### **Investments**

Investments are carried at estimated fair value.

#### Note receivable

The Ministry's note receivable is stated net of an allowance, if any. The Ministry estimates the allowance based on an analysis of the note, taking into consideration collection history, the age of any past due amounts, and assessment of the debtor's ability to pay. The note is considered past due when payments are not made in accordance with specified terms. The note would be written off upon management's determination that the amount is uncollectible. The note was fully collected during the year ended September 30, 2021.

#### **Property and equipment**

Property and equipment are stated at cost, if purchased, or estimated fair value on the date of donation, if donated. Depreciation of property and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis.

#### Net assets

Net assets without donor restrictions are available for use at the discretion of the Board of Directors and/or management for general operating purposes. Net assets with donor restrictions consist of amounts with uses limited by donor-imposed time and/or purpose restrictions.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Functional allocation of expenses

The consolidated statements of functional expenses present expenses by function and natural classification. Expenses directly attributable to a specific functional area are reported as expenses of those functional areas. Indirect costs that benefit multiple functional areas are allocated among the various functional areas based primarily on employee time and space utilization.

#### **Income taxes**

The Ministry is exempt from federal income tax as an organization described in Section 501(c)(3) of the Internal Revenue Code and from state income tax pursuant to state law. The Ministry is further classified as a public charity and not a private foundation for federal tax purposes. A certain affiliate is a taxable subsidiary which is subject to both federal and state income taxes. The Ministry's other affiliates are considered disregarded entities for federal tax purposes. The Ministry has not incurred unrelated business income taxes. As a result, no income tax provision or liability has been provided for in the accompanying consolidated financial statements.

#### **Use of estimates**

Management uses estimates and assumptions in preparing consolidated financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and reported revenues and expenses. Significant estimates used in preparing these consolidated financial statements include those related to the estimated fair value of investments, the useful lives of property and equipment, and the estimated value of contributed services and facilities usage. Actual results could differ from the estimates.

#### **Economic uncertainties**

In January 2020, the World Health Organization ("WHO") announced a global health emergency related to the outbreak of a virus originating in China. In March 2020, WHO elevated the classification of the outbreak to a pandemic ("the pandemic"). Management is closely monitoring the potential impact of the pandemic on the Ministry's financial condition and has implemented measures to mitigate its impact. Such measures include reducing expenses and decreasing overall operations. Because of the unknown impact on global commerce, management is not able to estimate the effects of the pandemic on its operating results, financial condition, or liquidity for the year ending September 30, 2022.

#### Subsequent events

The Ministry has evaluated for possible financial reporting and disclosure subsequent events through February 22, 2022, the date as of which the consolidated financial statements were available to be issued.

### NOTE C - LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available for general expenditure within one year of the consolidated statements of financial position are as follows:

		Septem	ber	30,
		2021	_	2020
Financial assets available:				
Cash and cash equivalents	\$	5,196,341	\$	3,706,233
Investments		17,244,914		14,843,963
Total financial assets available		22,441,255		18,550,196
Less: amounts unavailable due to donor-imposed restrictions		(5,323,862)		(5,038,573)
Net financial assets available within one year	<u>\$</u>	17,117,393	\$	13,511,623

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE C - LIQUIDITY AND AVAILABILITY OF RESOURCES (Continued)

The Ministry is primarily supported by contributions. As part of the Ministry's liquidity management, it structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Ministry has certain assets limited to use for donor-restricted purposes. Because a donor's restriction requires resources to be used in a specific manner or in a future period, the Ministry must maintain sufficient resources to meet its responsibilities to its donors. Thus, those financial assets may not be available for general expenditure within one year of the date of the consolidated statements of financial position and are excluded from net financial assets available to meet general expenditures within one year. Management believes the Ministry has sufficient cash and investments available for general operations that may be drawn upon in the event of unanticipated financial distress or an immediate liquidity need.

#### NOTE D - CONCENTRATIONS OF CREDIT RISK

The Ministry maintains its cash and cash equivalents in deposit accounts which may not be federally insured, may exceed federally insured limits, or may be insured by an entity other than an agency of the federal government. The Ministry has not experienced any losses in such accounts, and believes it is not exposed to any significant credit risk related to cash and cash equivalents.

The Ministry's investments are held by a single custodian.

#### **NOTE E - FAIR VALUE MEASUREMENTS**

U.S. GAAP defines fair value for an investment generally as the price an organization would receive upon selling the investment in an orderly transaction to an independent buyer in the principal or most advantageous market for the investment. The information available to measure fair value varies depending on the nature of each investment and its market or markets. Accordingly, U.S. GAAP recognizes a hierarchy of "inputs" an organization may use in determining or estimating fair value. The inputs are categorized into "levels" that relate to the extent to which an input is objectively observable and the extent to which markets exist for identical or comparable investments. In determining or estimating fair value, an organization is required to maximize the use of observable market data (to the extent available) and minimize the use of unobservable inputs. The hierarchy assigns the highest priority to unadjusted quoted prices in active markets for identical items (Level 1 inputs) and the lowest priority to unobservable inputs (Level 3 inputs). A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Following is a description of each of the three levels of input within the fair value hierarchy:

Level 1 – quoted prices in active markets for identical items

Level 2 – other significant observable inputs (such as quoted prices for similar investments)

Level 3 – significant unobservable inputs

The estimated fair value of certain assets, which are measured on a recurring basis at September 30, 2021, are as follows:

	Total			Level 1	 Level 2	Level 3	
Mutual funds Obligations of the U.S.	\$	9,613,588	\$	9,613,588	\$ _	\$	_
government or its agencies		4,648,392		4,648,392	_		_
Corporate bonds		2,982,934		2,982,934	 		
Total investments	\$	17,244,914	\$	17,244,914	\$ 	\$	

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE E - FAIR VALUE MEASUREMENTS (Continued)**

The estimated fair value of certain assets, which are measured on a recurring basis at September 30, 2020, are as follows:

	 Total		Level 1		Level 2		Level 3	
Obligations of the U.S.								
government or its agencies	\$ 5,138,568	\$	5,138,568	\$	_	\$	_	
Corporate bonds	5,095,104		5,095,104		_		_	
Mutual funds	 4,610,291		4,610,291					
Total investments	\$ 14,843,963	\$	14,843,963	\$		\$		

#### **NOTE F - NOTE RECEIVABLE**

Note receivable consists of an unsecured promissory note from an unrelated party requiring principal and interest payments as detailed in the note agreement. The note bears interest at 5% through December 2020 and increases to 15% thereafter until the stated maturity date in April 2030. The note was fully collected during the year ended September 30, 2021.

#### **NOTE G - PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following:

	September 30,
Category	2021 2020
Furniture and equipment	<u>\$ 1,223,170</u> <u>\$ 2,725,386</u>
Total property and equipment	1,223,170 2,725,386
Less: Accumulated depreciation	(908,216) (1,143,790)
Net property and equipment	<u>\$ 314,954</u> <u>\$ 1,581,596</u>

Depreciation expense amounted to \$60,703 and \$144,917 for the years ended September 30, 2021 and 2020, respectively. During the year ended September 30, 2021, the Ministry sold certain property for net proceeds of \$890,000, resulting in a loss on the sale of \$436,944, which is included in the accompanying consolidated statement of activities as "net loss on sale of property".

The Ministry entered into a 99-year operating lease agreement with Wycliffe Bible Translators, Inc. ("WBT") for office facilities in exchange for annual lease payments of \$1 plus required taxes, maintenance, and insurance. The Ministry recognized approximately \$880,000 (the estimated fair rental value) as contribution revenue related to this lease, which is included in the accompanying consolidated statements of activities as "contributed services and facilities usage," for each of the years ended September 30, 2021 and 2020, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE H - NET ASSETS WITH DONOR RESTRICTIONS**

Net assets were donor restricted for the following purposes during the year ended September 30, 2021:

	Balance October 1		<u>Con</u>	tributions_	 Releases	Balance tember 30
Field projects Missionary support	\$	4,080,211 958,362	\$	5,680,929 1,775,841	\$ (5,027,905) (2,143,576)	\$ 4,733,235 590,627
Total	\$	5,038,573	\$	7,456,770	\$ (7,171,481)	\$ 5,323,862

Net assets were donor restricted for the following purposes during the year ended September 30, 2020:

		Balance October 1	_	Contributions	Releases			Balance September 30	
Field projects Missionary support	\$	4,002,181 1,081,788	\$	4,928,605 2,685,758	\$	(4,850,575) (2,809,184)	\$	4,080,211 958,362	
Total	\$	5,083,969	\$	7,614,363	\$	(7,659,759)	\$	5,038,573	

#### **NOTE I – EMPLOYEE RETENTION TAX CREDIT**

During the year ended September 30, 2021, the Ministry claimed approximately \$264,000 of employee retention tax credit with the Internal Revenue Service. This special employee retention tax credit created recently and temporarily by Congress effectively represents relief/stimulus payments from the federal government, with such payments being provided in the form of a refundable payroll tax credit. The employee retention tax credit is available to employers who meet one or more qualifying criteria established by law. Of the credit amount claimed by the Ministry, approximately \$0 was received during the year ended September 30, 2021. The Ministry recorded a receivable for the full amount claimed of approximately \$264,000. As a result of claiming the credit, approximately \$264,000 was recognized as "other income" in the accompanying consolidated statements of activities for the year ended September 30, 2021.

#### NOTE J - RETIREMENT PLAN

The Ministry maintains a Section 403(b) retirement plan for the benefit of its employees ("the Plan"). Eligible employees may make elective deferrals to the Plan up to the amount allowed under Internal Revenue Service guidelines. The Ministry may also make an annual discretionary contribution to the Plan on behalf of its employees. Employees vest immediately in elective deferrals and employer contributions. During the years ended September 30, 2021 and 2020, the Ministry contributed approximately \$313,000 and \$359,000 to the Plan, respectively.

#### **NOTE K - FUNDRAISING EXPENSES**

During the years ended September 30, 2021 and 2020, the Ministry incurred joint costs in the approximate amount of \$469,000 and \$2,058,000, respectively, for informational activities that included fundraising appeals in connection with the Ministry's exempt purposes. Of those costs, approximately \$439,000 and \$1,899,000 were allocated to Bible translation ministries expense and \$30,000 and \$159,000 were allocated to fundraising expense in the accompanying consolidated statements of activities for the years ended September 30, 2021 and 2020, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE L - CONTRIBUTED SERVICES**

Volunteers provide labor and other services for various Ministry activities. Contributed services meeting the criteria for revenue recognition in conformity with accounting principles generally accepted in the United States amounted to approximately \$16,415,000 and \$16,970,000 for the years ended September 30, 2021 and 2020, respectively, and are included in the accompanying consolidated statements of activities as "contributed services and facilities usage" revenue. Volunteer services during the years ended September 30, 2021 and 2020 not meeting the criteria for recognition in conformity with U.S. GAAP have been estimated by management to be approximately \$2,013,000 and \$1,887,000, respectively (unaudited). The estimated value of such services is not reflected in the accompanying consolidated financial statements.